

# Industry Review by Business Segment

## Precision Equipment Company

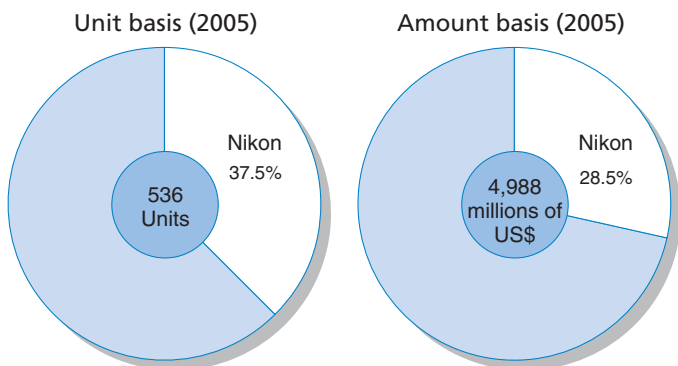
### Sales of Nikon Steppers

Fiscal Year-End	Sales of Steppers (Units)				
	IC Steppers			LCD Steppers	Total
	Domestic Sales	Exports	Total		
1981/3	3	0	3		3
1982/3	20	0	20		20
1983/3	67	3	70		70
1984/3	140	10	150		150
1985/3	285	55	340		340
1986/3	150	50	200		200
1987/3	100	50	150	10	160
1988/3	200	83	283	7	290
1989/3	370	155	525	5	530
1990/3	275	170	445	15	460
1991/3	290	120	410	20	430
1992/3	170	110	280	21	301
1993/3	85	95	180	15	195
1994/3	140	205	345	25	370
1995/3	180	275	455	35	490
1996/3	275	290	565	30	595
1997/3	250	315	565	30	595
1998/3	155	265	420	45	465
1999/3	85	155	240	30	270
2000/3	90	215	305	45	350
2001/3	124 (3)	283 (4)	407 (7)	69	476
2002/3	74 (7)	176 (7)	250 (14)	62	312
2003/3	36 (8)	119 (4)	155 (12)	37	192
2004/3	81 (20)	124 (26)	205 (46)	52	257
2005/3	111 (44)	141 (15)	252 (59)	87	339
2006/3	74 (18)	114 (11)	188 (29)	67	255
<b>Total</b>	<b>3,830 (100)</b>	<b>3,578 (67)</b>	<b>7,408 (167)</b>	<b>707</b>	<b>8,115</b>

\* From fiscal 2001: consolidated sales units reflect the changes in sales accounting standards of overseas consolidated subsidiaries.

\*\* Figures in parentheses indicate used steppers.

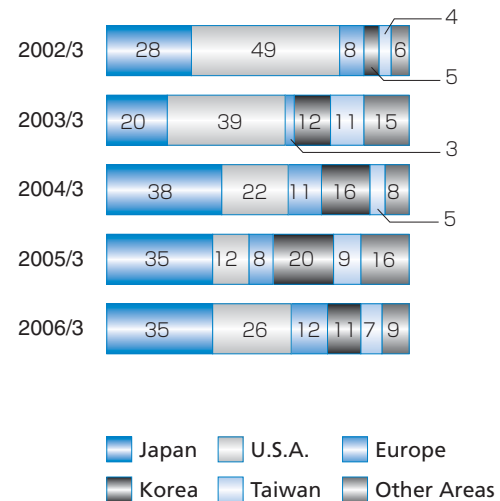
### Global Market Share of Nikon IC Steppers



Source: Gartner Dataquest (May 2006) GJ06237

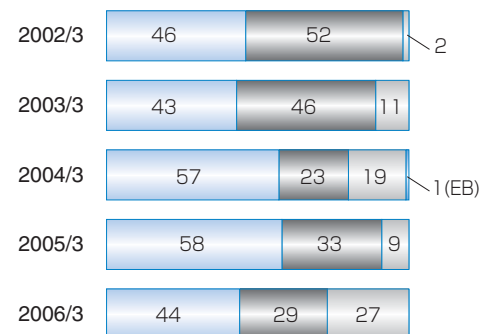
\* Used steppers are included.

### Ratio of Sales of Nikon IC Steppers by Region (%)



\*Used steppers are not included.

### Ratio of Sales of Nikon IC Steppers by Light Source (%)



\*Used steppers are not included.

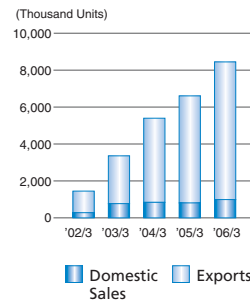
# Imaging Company

## Sales Units of Nikon Cameras and Interchangeable Camera Lenses

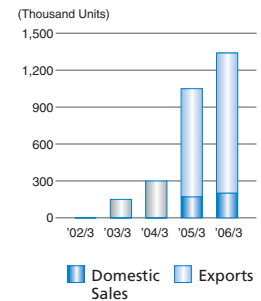
(Thousand Units)

Fiscal Year-End	Digital Cameras			Digital SLR Cameras			Film SLR Cameras			Interchangeable Camera Lenses		
	Domestic Sales	Exports	Total	Domestic Sales	Exports	Total	Domestic Sales	Exports	Total	Domestic Sales	Exports	Total
2002/3	280	1,170	1,450	—	—	—	110	770	880	190	1,010	1,200
2003/3	770	2,590	3,360	—	—	150	90	840	930	160	1,070	1,230
2004/3	840	4,560	5,400	—	—	300	50	630	680	160	1,060	1,230
2005/3	810	5,800	6,610	170	880	1,050	30	210	240	210	1,290	1,500
2006/3	990	7,460	8,450	200	1,140	1,340	—	—	120	250	1,770	2,020

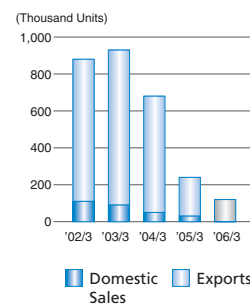
### Digital Cameras



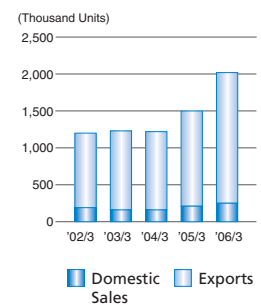
### Digital SLR Cameras



### Film SLR Cameras



### Interchangeable Camera Lenses



## Shipments of Digital Cameras

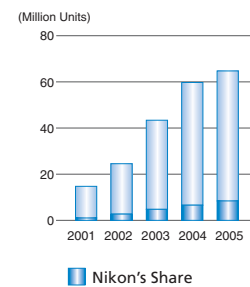
Year	Shipment Units (Million Units)	Nikon's Share (%)	Shipment Amounts (Billions of Yen)	Nikon's Share (%)
2001	14.75	7	545.4	10
2002	24.55	11	797.7	14
2003	43.41	11	1,225.0	12
2004	59.77	11	1,546.0	13
2005	64.77	13	1,558.6	14

Source: Camera & Imaging Products Association

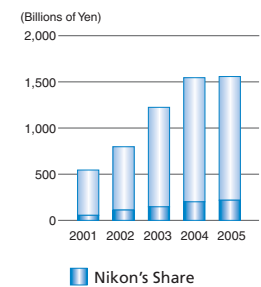
\*Shipment units=domestic shipment units+export units (domestic manufacturers only)

Shipment amounts=domestic shipment amounts+export amounts (domestic manufacturers only)

### Shipment Units



### Shipment Amounts



## Shipments of Digital SLR Cameras

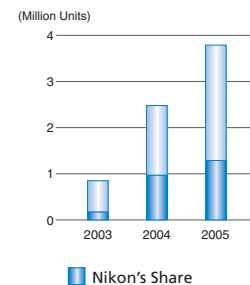
Year	Shipment Units (Million Units)	Nikon's Share (%)	Shipment Amounts (Billions of Yen)	Nikon's Share (%)
2003	0.85	20	85.5	26
2004	2.48	39	186.1	35
2005	3.79	34	261.2	32

Source: Camera & Imaging Products Association

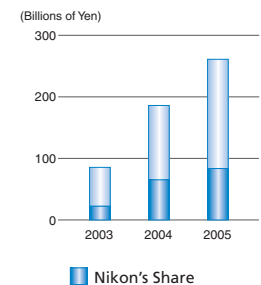
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### Shipment Units



### Shipment Amounts



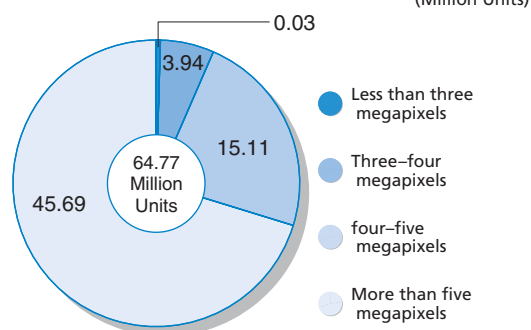
# Industry Review by Business Segment

## Shipment Units of Digital Cameras by the Number of Pixels

(Million Units)						
Year	Less than two megapixels	Two-three megapixels	three-four megapixels	four-five megapixels	More than five megapixels	Total
2001	3.38	6.885		4.485		14.75
2002	2.47	10.79		11.28		24.54
2003	0.63	7.77	20.46	7.76	6.79	43.41
2004		3.59	16.61	18.15	21.42	59.77
2005		0.03	3.94	15.11	45.69	64.77

Source: Camera & Imaging Products Association  
\*Domestic manufacturers only

## Shipment Units in CY2005

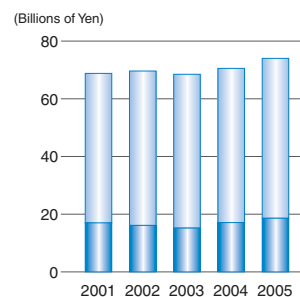


## Instruments Company

### Global Market of Microscopes

(Millions of Yen)			
Year	Market Volume	Nikon	Share (%)
2001	68,845	17,003	25
2002	69,666	16,119	23
2003	68,535	15,189	22
2004	70,586	17,105	24
2005	74,057	18,600	25

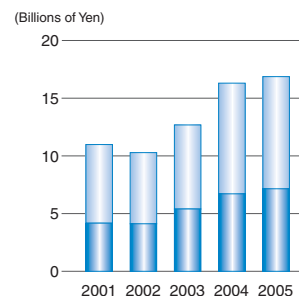
(Source: Nikon)



■ Nikon's Share

### Shipments of Measuring Instruments

(Millions of Yen)			
Fiscal Year	Shipment Amounts	Nikon	Share (%)
2001	10,989	4,172	38
2002	10,289	4,120	40
2003	12,689	5,401	43
2004	16,314	6,716	41
2005	16,879	7,154	42



■ Nikon's Share

Source: Japan Optical Measuring Instruments Manufacturers' Association

\*Measuring instruments include profile projectors, measuring microscopes and CNC video measuring systems.

Shipment amounts=domestic shipment amounts+export amounts (domestic manufacturers only)

\*\* Each fiscal year ends March 31.

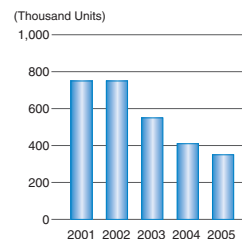
## Sport Optics Business

### Japanese Market of Binoculars

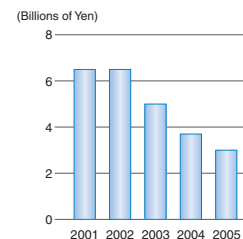
Year	(Thousand Units, Billions of Yen)	
	Sales Units	Sales Amounts
2001	750	6.5
2002	750	6.5
2003	550	5.0
2004	410	3.7
2005	350	3.0

(Source: Nikon Vision Co., Ltd.)

#### Sales Units



#### Sales Amounts

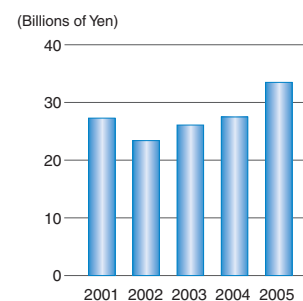


## Surveying Instruments Business

### Shipments of Surveying Instruments

Year	(Billions of Yen)
	Shipment Amounts
2001	27.3
2002	23.4
2003	26.1
2004	27.5
2005	33.5

(Source: Nikon-Trimble Co., Ltd.)



\* Shipment amounts=domestic sales amounts+export amounts (domestic manufacturers only)

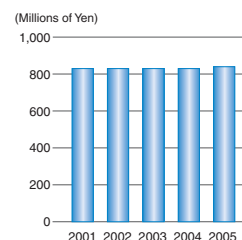
## Eyewear Business

### Global Market of Ophthalmic Lenses

Year	(Million Units, Billions of Yen)	
	Sales Units	Sales Amounts
2001	830	630.0
2002	830	630.0
2003	830	630.0
2004	830	630.0
2005	840	668.0

(Source: Nikon-Essilor Co., Ltd.)

#### Sales Units



#### Sales Amounts

