# **Expanding CSR-oriented Procurement**

The Nikon Group is committed to conducting sound business activities in cooperation with its business partners, and promoting CSR-oriented procurement and green procurement with its procurement partners.

#### Main achievements for the year ended March 31, 2010

Held e-learning sessions for the procurement staff of Group companies in Japan (attendance rate: 91%)

Held a briefing for Group companies in Thailand

Sent guidelines to overseas procurement partners prior to

Conducted a questionnaire survey of 30 overseas procurement partners and fed back the results

### Major targets for the year ending March 31, 2011

Interview procurement partners in Japan and examine and implement necessary measures

Hold a briefing for Group manufacturing companies in Asia Hold a briefing for procurement partners of overseas Group

Expand the target of EMS audits to include overseas Group companies and improve the proficiency of auditors

## **Basic Policies on Procurement**

The Nikon Group procures materials from suppliers in a sincere and fair manner based on the Nikon Basic Procurement Policy. We have also formulated the Nikon Procurement Partners' CSR Guidelines to foster CSR-oriented procurement across the entire supply chain

We are promoting green procurement to purchase environmentally friendly parts and materials based on both the Nikon Basic Procurement Policy and the Nikon Basic Green Procurement Policy.

#### Nikon Basic Procurement Policy:

http://www.nikon.com/about/info/procurement/policy.htm

Nikon Procurement Partners' CSR Guidelines:

http://www.nikon.com/about/info/procurement/csr.htm

Nikon Basic Green Procurement Policy:

http://www.nikon.com/about/info/procurement/pdf/g-procurement\_e.pdf

# **Promoting CSR-oriented Procurement**

### **Expanding CSR-oriented procurement in Japan**

By September 2009, the in-house CSR Procurement Conference held a total of five educational seminars for members of the conference representing the procurement departments of Nikon Group companies in Japan. In October 2009, members of the conference began educating their procurement staff, and measures to be taken were determined based on the analysis results of the questionnaire surveys targeting procurement partners in Japan up to the end of March 2009. In the year ending March 31, 2011, we will take more specific measures to expand CSRoriented procurement.

# **Expanding CSR-oriented procurement outside**

In the year ended March 31, 2010, we intended to hold briefings for procurement partners of Group companies outside Japan; however, we prioritized the identification of the status of overseas procurement partners of Group companies in Japan. We showed our procurement policies to 30 overseas procurement partners of Group companies in Japan and sent questionnaires to these companies (response rate: 90%). The survey revealed no particular problems, but we will study the specific responses of each company.

In the year ending March 31, 2011, we will build a foundation for our CSR-oriented procurement activities outside Japan by providing education for Group companies outside Japan. We will also hold briefings and conduct surveys targeting procurement partners of the Group companies.

# **Fostering Green Procurement**

In the year ended March 31, 2009, the Nikon Group reviewed the details of surveys and audits to be performed on the establishment and operation of its procurement partners' environmental management systems (including both systems to manage environmental protection systems and those to manage the use of chemical substances in products). Following the review, in the year ended March 31, 2010, we conducted a survey of our procurement partners in Japan (response rate: 73%) and among them audited 17 companies based on the survey results and trading records. Based on the survey and audit results, we then support those procurement partners whom we think need to make improvements.

We also carried out similar audits and educational seminars targeting Nikon Group companies in order to improve our internal management system.

In the year ending March 31, 2011, we will strengthen our system to manage the use of chemical substances in products across the supply chain. We will also expand the target of our surveys and audits on environmental management systems to include our procurement partners both in and outside Japan. We also plan to improve the proficiency of our internal auditors.